

Search Profile: Vice President Environmental Services Western Canada

The Company

Selected as one of Canada's Top 100 Employers by MacLean's and The Toronto Star, and as one of The Financial Post's Top Ten Companies to Work For, all in 2009.

A recognized global leader in the environmental, energy industrial, water, wastewater, nuclear, and transportation fields, the company has twice been honoured with the Schreyer Award, the highest national award for engineering excellence. With more than 25,000 team members in offices worldwide, our client offers a wide range of design engineering and environmental services to both private and public clients.

The company's dedication to safeguarding the environment and being responsive to the increasingly specialized needs of clients remains the cornerstone of its success. From the very beginning, technical excellence and innovation have been a hallmark of the company.

The Function

Focused on the dynamic Alberta market, this senior leadership role will encompass business development, financial, technical and strategic planning for the Site Management Market through client service and project management, for the Environmental Services Business Group (ESBG), Canada. Building on current levels of success and growth in our Site Management, Waste Management and other Company Business Group initiatives in Alberta, you will lead the Alberta Site Management team to identify and deliver projects utilizing the resources in Canada and North America. Your success will be attributed to maintaining existing clients and generating new clients, revenue and project opportunities. This role will identify, review and position new and enhanced Site Management business opportunities across Western Canada, build on the synergies with the other Business Groups and offices in a collaborative organization that does not operate individual offices as profit centres. All activities of this position must strongly support an integrated, total solution approach to the needs of clients, taking advantage of the expertise in both the Canadian Region and the other parts of the Company.

This position will champion the building of relationships, both external and internal, to advance the business and successfully deliver significant, profitable, and challenging work. You will ensure an increasing regional competitiveness and market share through the development and procurement of regional and strategic projects. This position will lead and develop staff and will further support the advancement and effective utilization of the latest technologies within the Business Group.

The Individual

- Professional Engineer, Hydrogeologist, or equivalent with a minimum of 20 years progressively responsible environmental consulting experience and a recognized leader in the Alberta Site Management marketplace.
- Preference will be given for a P.Eng or equivalent registration; you possess demonstrated expertise in managing and executing projects, partnered with exceptional business development experience in site management, and remediation.
- Proven team management track record.
- Exceptional Client Service Management skills.
- Proven success with business development strategy implementation and procurements.
- Change, risk and financial management skills.
- Decisive.

The Location

Edmonton, Alberta

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In compliance with Privacy legislation, Mastel Associates considers responses to this posting to constitute consent for us to share your personal information with our client in this search project and retain it for future use.